BALANCE SHEET
As at Mar 31st, 2010

|  |  |  |  | Unit: VND |
| :---: | :---: | :---: | :---: | :---: |
| Assets | Code | Note | Ending Balance | Beginning Balance |
| A. SHORT-TERM ASSETS ( $\mathbf{1 0 0}=\mathbf{1 1 0}+\mathbf{1 2 0}+\mathbf{1 3 0 + 1 4 0 + 1 5 0})$ | 100 |  | 216.819.961.191 | 208.158.353.316 |
| I. Cash and cash equivalents | 110 |  | 126.683.103.134 | 120.282.199.675 |
| 1. Cash | 111 | V. 01 | 126.683.103.134 | 120.282.199.675 |
| 2. Cash equivalents | 112 |  |  |  |
| II. Short-term financial investments | 120 | V. 02 |  |  |
| 1. Short-term investments | 121 |  |  |  |
| 2. Provision for devaluation of short-term security investments | 129 |  |  |  |
| III. Receivables | 130 |  | 62.070.313.296 | 64.440.836.261 |
| 1. Trade accounts receivables | 131 |  | 47.134.270.735 | 50.109.983.915 |
| 2. Advances to suppliers | 132 |  | 13.139.377.871 | 12.210.908.122 |
| 3. Short-term internal receivables | 133 |  |  |  |
| 4. Receivable in accordance with contracts in progress | 134 |  |  |  |
| 5. Other receivables | 138 | V. 03 | 1.796.664.690 | 2.119.944.224 |
| 6. Provision for short-term bad receivables | 139 |  |  |  |
| IV. Inventories | 140 |  | 17.522.043.801 | 13.345.644.878 |
| 1. Inventories | 141 | V. 04 | 17.522.043.801 | 13.345.644.878 |
| 2. Provision for devaluation of inventories | 149 |  |  |  |
| V. Other short-term assets | 150 |  | 10.544.500.960 | 10.089.672.502 |
| 1. Short-term prepaid expenses | 151 |  | 5.997.943.927 | 5.237.569.489 |
| 2. VAT deductible | 152 |  |  |  |
| 3. Tax and accounts receivable from State budget | 154 | V. 05 | 8.937.704 | 2.062.526.697 |
| 4. Other short-term assets | 158 |  | 4.537.619.329 | 2.789.576.316 |
|  |  |  |  |  |
| B. LONG-TERM ASSETS ( $\mathbf{2 0 0}=\mathbf{2 1 0 + 2 2 0 + 2 4 0 + 2 5 0 + 2 6 0 )}$ | 200 |  | 283.684.192.987 | 273.796.183.563 |
| I. Long-term receivables | 210 |  |  |  |
| 1. Long-term receivables from customers | 211 |  |  |  |
| 2. Capital receivable from subsidiaries | 212 |  |  |  |
| 3. Long-term inter-company receivables | 213 |  |  |  |
| 4. Other long-term receivables | 214 |  |  |  |
| 5. Provision for long-term bad receivable (*) | 215 |  |  |  |
| II. Fixed assets | 220 |  | 178.227.596.015 | 167.937.522.859 |
| 1. Tangible fixed assets | 221 | V. 08 | 73.982.803.850 | 77.582.427.339 |
| - Historical cost | 222 |  | 125.842.814.800 | 125.436.363.502 |
| - Accumulated depreciation | 223 |  | (51.860.010.950) | (47.853.936.163) |
| 2. Finance leases fixed assets | 224 | V. 09 |  |  |
| - Historical cost | 225 |  |  |  |
| - Accumulated depreciation | 226 |  |  |  |
| 3. Intangible fixed assets | 227 | V. 10 | 1.486.253.351 | 1.520 .411 .532 |
| - Historical cost | 228 |  | 2.012.516.200 | 2.012.516.200 |
| - Accumulated depreciation | 229 |  | (526.262.849) | (492.104.668) |
| 4. Construction in progress expenses | 230 | V. 11 | 102.758.538.814 | 88.834.683.988 |
| III. Property investment | 240 |  | 87.065.748.954 | 87.115.748.954 |
| - Historical cost | 241 |  | 92.353.475.752 | 92.353.475.752 |
| - Accumulated depreciation (*) | 242 |  | (5.287.726.798) | (5.237.726.798) |
| IV. Long-term financial investments | 250 |  | 205.000.000 | 205.000.000 |
| 1. Investment in subsidiaries | 251 |  |  |  |
| 2. Investment in joint-venture | 252 |  |  |  |
| 3. Other long-term investments | 258 | V. 13 | 205.000.000 | 205.000.000 |
| 4. Provision for devaluation of long-term finance investment | 259 |  |  |  |
| V. Other long-term assets | 260 |  | 18.185.848.018 | 18.537.911.750 |
| 1. Long-term prepaid expenses | 261 | V. 14 | 17.768.594.525 | 18.205.666.882 |
| 2. Deferred income tax assets | 262 | V. 21 |  |  |
| 3. Others | 263 |  | 417.253.493 | 332.244.868 |
|  |  |  |  |  |
| TOTAL ASSETS (270=100+200) | 270 |  | 500.504.154.178 | 481.954.536.879 |


| Assets | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| CAPITAL SOURCE | Code | Note | Ending Balance | Beginning Balance |
| A. LIABILITIES (300=310+330) | 300 |  | 175.465.370.522 | 180.471.407.204 |
| I. Short-term liabilities | 310 |  | 171.022.376.347 | 176.019.549.079 |
| 1. Short-term borrowing and debts | 311 | V. 15 |  |  |
| 2. Trade accounts payable | 312 |  | 9.139.592.473 | 12.785.132.423 |
| 3. Advances from customers | 313 |  | 133.078.261.790 | 132.437.934.011 |
| 4. Taxes and liabilities to State budget | 314 | V. 16 | 3.384.940.755 |  |
| 5. Payable to employees | 315 |  | 2.396.597.906 | 7.479.656.987 |
| 6. Payable expenses | 316 | V. 17 | 230.055.000 | 238.038 .500 |
| 7. Accounts payables-Affiliate | 317 |  |  |  |
| 8. Payable in accordance with contracts in progress | 318 |  |  |  |
| 9. Other short-term payables | 319 | V. 18 | 22.792.928.423 | 23.078.787.158 |
| 10. Provision for short-erm liabilities | 320 |  |  |  |
| II. Long-term liabilities | 330 |  | 4.442.994.175 | 4.451.858.125 |
| 1. Long-term accounts payables-Trade | 331 |  |  |  |
| 2. Long-term accounts payables-Affiliate | 332 |  |  |  |
| 3. Other long-term payables | 333 |  |  |  |
| 4. Long-term borrowing and debts | 334 | V. 20 |  |  |
| 5. Deferred income tax | 335 |  |  |  |
| 6. Provision for unemployment allowance | 336 |  | 4.442.994.175 | 4.451.858.125 |
| 7. Provision for long-term liabilities | 337 |  |  |  |
|  |  |  |  |  |
| B. OWNER'S EQUITY (400=410+430) | 400 |  | 325.038.783.656 | 301.483.129.675 |
| I. Capital sources and funds | 410 | V. 22 | 309.569.608.032 | 288.086.031.223 |
| 1. Paid-in capital | 411 |  | 107.000.000.000 | 107.000.000.000 |
| 2. Capital surplus | 412 |  | 37.000.000.000 | 37.000.000.000 |
| 3. Other capital of owner | 413 |  | 69.397.461.510 | 69.397.461.510 |
| 4. Treasury stock | 414 |  |  |  |
| 5. Assets revaluation difference | 415 |  |  |  |
| 6. Foreign exchange difference | 416 |  |  |  |
| 7. Investment and development fund | 417 |  | 7.251.529.643 | 2.445.644.923 |
| 8. Financial reserve fund | 418 |  | 10.502.891.786 | 9.405.379.928 |
| 9. Other fund belong to owner's equity | 419 |  |  | 443.492.904 |
| 10. Retained profit | 420 |  | 78.417.725.093 | 62.394.051.958 |
| 11. Capital for construction work | 421 |  |  |  |
| II. Budget sources | 430 |  | 15.469.175.624 | 13.397.098.452 |
| 1. Bonus and welfare fund | 431 |  | 15.469.175.624 | 13.397.098.452 |
| 2. Budgets | 432 | V. 23 |  |  |
| 3. Budget for fixed asset | 433 |  |  |  |
|  |  |  |  |  |
| TOTAL RESOURCES (430=300+400) | 440 |  | 500.504.154.178 | 481.954.536.879 |

OFF BALANCE SHEET ITEMS

| ITEMS | Code | Exp. | Ending Balance | Beginning Balance |
| :--- | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
| 1. Leasehold assets |  | V.24 |  | 1.539 .671 .225 |
| 2. Materias asd goods kept or processed for others |  |  |  | 1.539 .671 .225 |
| 3. Goods deposited by others |  |  |  |  |
| 4. Bad debts already treated |  |  |  |  |
| 5. Foreign currencies: |  |  |  |  |
| - USD |  |  |  |  |
| - EUR |  |  |  |  |
| 6. Estimates for non-business and project expenditure |  |  |  |  |

## INCOME STATEMENT

Quarter 1/2010

Unit: VND

| Items | Code | Note | Quarter 1 |  | Accumulation from the beginning of this year to the ending of this period |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Year 2010 | Year 2009 | Year 2010 | Year 2009 |
|  |  |  |  |  |  |  |
| 1. Sales | 1 | VI. 25 | 86.767.081.650 | 60.039.155.619 | 86.767.081.650 | 60.039.155.619 |
| 2. Deductions | 2 |  |  |  |  |  |
| 3. Net sales and services ( $\mathbf{1 0}=\mathbf{0 1 - 0 2}$ ) | 10 |  | 86.767.081.650 | 60.039.155.619 | 86.767.081.650 | 60.039.155.619 |
| 4. Cost of goods sold | 11 | VI. 27 | 48.686.637.564 | 35.650.662.456 | 48.686.637.564 | 35.650.662.456 |
| 5. Gross profit ( $\mathbf{2 0}=\mathbf{1 0 - 1 1 )}$ | 20 |  | 38.080.444.086 | 24.388.493.163 | 38.080.444.086 | 24.388.493.163 |
| 6. Financial income | 21 | VI. 26 | 1.668.610.566 | 1.181.762.529 | 1.668.610.566 | 1.181.762.529 |
| 7. Financial expenses | 22 | VI. 28 |  |  |  |  |
| - Include: Interest expenses | 23 |  |  |  |  |  |
| 8. Selling expenses | 24 |  | 6.276.095.025 | 4.025.247.434 | 6.276.095.025 | 4.025.247.434 |
| 9. General \& administrative expenses | 25 |  | 4.232 .573 .328 | 3.253.669.121 | 4.232.573.328 | 3.253.669.121 |
| 10. Net operating profit $\{\mathbf{3 0}=\mathbf{2 0}+(\mathbf{2 1 - 2 2})-(24+25)\}$ | 30 |  | 29.240.386.299 | 18.291.339.137 | 29.240.386.299 | 18.291.339.137 |
| 11. Other income | 31 |  | 208.446.554 | 188.877.698 | 208.446.554 | 188.877.698 |
| 12. Other expenses | 32 |  | 81.849.960 | 47.248 .661 | 81.849.960 | 47.248.661 |
| 13. Other profit ( $40=31-32$ ) | 40 |  | 126.596.594 | 141.629.037 | 126.596.594 | 141.629.037 |
| 14. Profit before tax ( $50=30+40$ ) | 50 |  | 29.366.982.893 | 18.432.968.174 | 29.366.982.893 | 18.432.968.174 |
| 15. Current corporate income tax expenses | 51 | VI. 30 | 3.708.372.862 | 2.335.520.397 | 3.708.372.862 | 2.335.520.397 |
| 16. Deferred corporate income tax expenses | 52 | VI. 30 |  |  |  |  |
| 17. Profit after tax (60=50-51-52) | 60 |  | 25.658.610.031 | 16.097.447.777 | 25.658.610.031 | 16.097.447.777 |
| 18. EPS (VND/share) | 70 |  | 2.398 | 1.504 | 2.398 | 1.504 |

## CASH FLOWS STATEMENT

## Quarter 1/ 2010 (Direct method)

| Items | Code | Note | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Quarter 1/2010 | Quarter 1/2009 |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1. Cash received from sale or services and other revenue | 1 |  | 13.520.926.188 | 12.849.591.948 |
| 2. Cash paid for supplier | 2 |  | (21.129.020.788) | (20.535.558.697) |
| 3. Cash paid for employee | 3 |  | (5.326.744.625) | (6.278.742.364) |
| 4. Cash paid for interest | 4 |  |  |  |
| 5. Cash paid for corporate income tax | 5 |  | (647.018.484) | (500.000.000) |
| 6. Other receivables | 6 |  | 78.985.590.507 | 65.997.830.437 |
| 7. Other payables | 7 |  | (60.352.037.713) | (61.990.219.985) |
| Net cash provided by (used in) operating activities | 20 |  | 5.051.695.085 | (10.457.098.661) |
|  |  |  |  |  |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 |  | (326.451.298) | (1.448.485.610) |
| 2. Cash received from liquidation or disposal of capital assets and other long-term assets | 22 |  |  |  |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 |  |  |  |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 |  |  |  |
| 5. Cash paid for joining capital in other companies | 25 |  |  |  |
| 6. Withdrawal of capital in other companies | 26 |  |  |  |
| 7. Cash received from interest, dividend and distributed profit | 27 |  | 1.675.659.672 | 1.181.762.529 |
| Net cash used in investing activities | 30 |  | 1.349.208.374 | (266.723.081) |
|  |  |  |  |  |
| III. CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| 1. Cash received from issuing stock, other owners' equity | 31 | 21 |  |  |
| 2. Cash paid to owners equity, repurchase issued stock | 32 | 21 |  |  |
| 3. Cash received from long-term and short-term borrowings | 33 |  |  |  |
| 4. Cash paid to principal debt | 34 |  |  |  |
| 5. Cash paid to financial lease debt | 35 |  |  |  |
| 6. Dividend, profit paid for owners | 36 | 21 |  |  |
| Net cash (used in) provided by financing activities | 40 |  |  |  |
|  |  |  |  |  |
| Net cash during the period ( $50=\mathbf{2 0}+\mathbf{3 0}+\mathbf{4 0}$ ) | 50 |  | 6.400.903.459 | (10.723.821.742) |
|  |  |  |  |  |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | 60 |  | 120.282.199.675 | 117.754.838.938 |
| Influence of foreign exchange fluctuation | 61 |  |  |  |
| CASH AND CASH EQUIVALENTS AT END OF YEAR (70 = 50+60+61) | 70 | 29 | 126.683.103.134 | 107.031.017.196 |

